Innovation Growth Partners
igp Specialty

Insurance Agents E&O **Application**

IGP Specialty | 14241 Dallas Parkway, Suite 850 | Dallas, Texas 75254

INSURANCE PROFESSIONALS ERRORS & OMISSIONS AND RELATED PROFESSIONAL LIABILITY INSURANCE APPLICATION

THIS IS AN APPLICATION FOR INSURANCE WRITTEN ON A "CLAIMS MADE AND REPORTED" BASIS WHICH APPLIES ONLY TO CLAIMS FIRST MADE WHILE THE POLICY IS IN FORCE.

1. Name of Applicant: ______
   Attach list of any DBAs or other names used in the business and identify the type of business relationship to the Applicant. List all locations other than the one listed in question 4 on a separate sheet.
2. Please check the corporate structure: ☐ Individual ☐ Partnership ☐ LLC ☐ Corporation: Federal ID# ______
   ☐ Other (describe):
3. Website URL: ______
4. Street Address: ______ P.O. Box: ______
   City: ______ State: ______ ZIP: ______ County: ______
   Telephone Number: ______ Fax Number: ______
5. Is the Applicant owned by, controlled by or affiliated by common ownership with any another entity? ☐ Yes ☐ No
   If yes, provide details on a separate sheet and include name of entity, percentage owned/controlled, etc.
6. Within the last five years, has the name of the Applicant been changed or has any other business been purchased, merged or consolidated with the Applicant? ☐ Yes ☐ No
   If yes, give details on a separate sheet.
7. Provide names of all owners, partners, officers, directors and licensees in the chart below (attach a separate sheet if necessary):

Name	Title	Years of Insurance Experience	Date First Licensed (Specify P&C or Life/ Accident/Health)	License Number	Ownership Percentage

8. Date agency was established: ______ **If new/start-up,** please provide a resume of all agency principals.
9. Agency Staffing:

Staff Position	Total Number	Number Licensed	Number Unlicensed	Number of Independent Contractors
Agents/Brokers/Solicitors				
Service/Raters				
Accounting/Bookkeeping				
Clerical/Filing				
Other (describe):				
TOTAL				

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10. Are all employees who have customer contact licensed? ☐ Yes ☐ No
11. Complete the Production Chart below **and** provide the most recent annual financial statement:

	Last Year	Estimate This Year
Total Gross Annual P&C Premium Volume		
Total Gross Annual P&C Commissions		
Total Gross Annual Life & Health Commissions		
Other (describe):		

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12. State the appropriate percentage breakdown of total annual volume. **Total for A + B + C + D should equal 100%.**

PROPERTY & CASUALTY

A. Personal Lines	
Non-Standard Auto	%
Standard Auto	%
Homeowners	%
Dwelling	%
Umbrella	%
Pleasure Boats/Crafts	%
Recreational Vehicles/Motorhomes	%
Other (explain):	%
Personal Lines Total	%

B. Commercial Lines	
Casualty (GL/Umbrella)	%
Property/Package	%
Auto	%
Long-Haul Trucking	%
Inland Marine	%
Workers' Compensation	%
Aviation	%
Professional Liability	%
Bonds—Surety	%
Bonds—All others (describe):	%
Crop	%
Other (explain):	%
Commercial Lines Total	%

LIFE/ACCIDENT/HEALTH & FINANCIAL SERVICES

C. Individual Life/Accident/Health	
Individual Health	%
Individual Disability	%
Individual LTC	%
Accidental Death & Dismemberment (AD&D)	%
Fixed Annuities	%
Variable Annuities	%
Indexed Annuities	%
Individual Term Life	%
Individual Perm Life (Whole and Universal)	%
Credit Life	%
Stranger-Owned Life (STOLI)	%
Other (explain):	%
Individual Life/Accident/Health Total	%

D. Group Life/Accident/Health & Financial Services*	
Group Life	%
Group Disability	%
Group Dental	%
Group Health (Fully Insured)	%
Group Health (Self-Insured)	%
Stop Loss/Reinsurance	%
PEOs/MEWAs/METs/VEBAs/Taft-Hartley	%
IRAs	%
Pension Plans	%
401k Plans	%
Mutual Funds**	%
Stocks, Trade Bonds, Options, etc.	%
Other (explain):	%
Group Life/Accident/Health & Financial Services Total	%

* **If any,** complete Group Life/Accident/Health & Financial Services Underwriting Supplement.

** For Mutual Funds, provide name of Broker Dealer.

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13. Does the Applicant **specialize** in any class of risk (e.g. oil and gas, environmental, auto dealers, contractors, etc.)? ☐ Yes ☐ No
    If yes, what class? ______
14. In the past five (5) years has the Applicant:
    a. Designed, administered or placed business in any insurance captives, reciprocals, pools, risk retention groups, and/or risk purchasing groups?
       ☐ Yes ☐ No ☐ N/A
    b. Been involved with the ownership, formation, operation or administration of any insurance company, health maintenance organization (HMO), preferred provider organization (PPO) or self-insured program? ☐ Yes ☐ No ☐ N/A
    c. Sold annuities in Structured Settlement Arrangements? ☐ Yes ☐ No ☐ N/A
    d. Been involved in the sale of life insurance policies to a viatical company, or been involved in the investing or servicing of viatical products?
       ☐ Yes ☐ No ☐ N/A
    e. Acted as a named fiduciary? ☐ Yes ☐ No ☐ N/A
       If yes to any questions 14a–14e, provide a detailed explanation on a separate sheet.
15. What percentage of the Applicant's book is written as:
    a. Retail (Business sold directly to your Insureds): ______ %
    b. Wholesale (Business placed for other agents): ______ %
    c. MGA (Business for which you have underwriting authority)*: ______ %
       * Must complete the MGA supplement.
16. Provide the names of the Applicant's top 5 clients, industry for each, line of business placed for each and premium volume/revenue the agency earned from each:

Top 5 Client Name	Industry	Line of Business Placed	Premium Volume/Revenue

17. List all companies with whom the Applicant places business on a direct basis (other than MGAs or wholesalers; attach separate sheet if necessary):

Company Name	Date Appointed	Binding Authority?	Current A.M. Best Rating	Lines of Business	Percentage of Total Revenue
		☐ Yes ☐ No			
		☐ Yes ☐ No			
		☐ Yes ☐ No			
		☐ Yes ☐ No			
		☐ Yes ☐ No			

18. List all carriers that either the Applicant or Company has terminated the relationship with during the past five (5) years and provide reason for termination. **If none,** check here: ☐
    Terminated carriers: ______
    Reason for termination: ______

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19. List all Surplus Lines Brokers and MGAs with whom the Applicant places business (attach a separate sheet if necessary):

Surplus Lines Broker/MGA Name	Lines Placed	Premium Last Accounting Year

20. Does the Applicant perform any of the following activities? **If yes,** indicate if the operation is only for the Applicant's insurance clients. **(Coverage may be excluded under policy.)**

Operations	Is This Operation Performed?	Is Operation **ONLY** for Applicant's Insurance Clients?	Revenue
Risk Management/Loss Control	☐ Yes ☐ No	☐ Yes ☐ No	
Premium Finance for Operations	☐ Yes ☐ No	☐ Yes ☐ No	
OSHA/Environmental Audits	☐ Yes ☐ No	☐ Yes ☐ No	
Reinsurance Intermediary	☐ Yes ☐ No	☐ Yes ☐ No	
Third Party Administrator (TPA)*	☐ Yes ☐ No	☐ Yes ☐ No	
Claims Adjustment Services	☐ Yes ☐ No	☐ Yes ☐ No	
Actuarial Services	☐ Yes ☐ No	☐ Yes ☐ No	
Tax Preparer/Accountant	☐ Yes ☐ No	☐ Yes ☐ No	
Real Estate Sales	☐ Yes ☐ No	☐ Yes ☐ No	

* Provide a copy of the TPA Contract.

21. Please indicate the functions performed by computer automation:

Function	Performed By	Function	Performed By
Accounting	☐ In-House ☐ Outside Service	Claims	☐ In-House ☐ Outside Service
Rating Information	☐ In-House ☐ Outside Service	Loss History	☐ In-House ☐ Outside Service
Policy Information	☐ In-House ☐ Outside Service	Marketing	☐ In-House ☐ Outside Service

22. Office Procedures:
   a. Does the Applicant have an office manual? ☐ Yes ☐ No ☐ N/A
   b. Is incoming mail date-stamped or otherwise marked to document the date it was received? ☐ Yes ☐ No ☐ N/A
   c. Are copies of binders mailed to the insured and/or the company within specified guidelines? ☐ Yes ☐ No ☐ N/A
   d. Is there a procedure for documenting telephone conversations to a client's file? ☐ Yes ☐ No ☐ N/A
   e. Are all applications, policies and endorsements, etc. checked for accuracy? ☐ Yes ☐ No ☐ N/A
   f. Are files marked to ensure certificate holders are notified of cancellation or material changes? ☐ Yes ☐ No ☐ N/A
   g. Does the Applicant have a diary/suspense system or some other method to "pend" items for follow-up? ☐ Yes ☐ No ☐ N/A
   h. Does the Applicant have a procedure in place to ensure disclosure of exclusions, including but not limited to Mold/Fungus and War/Terrorism? ☐ Yes ☐ No ☐ N/A

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i. If the Agency is owned and operated by one individual, is a backup plan in place for when the individual is not available to operate the Agency's day-to-day operations? ☐ Yes ☐ No ☐ N/A
If yes, describe on separate sheet.

23. List all Professional Liability, E&O or Legal Expense Insurance carried by the Applicant during the past 3 years. **If none,** state "NONE."

Insurance Company	Limits of Liability	Deductible	Premium	Inception	Expiration

24. Proposed Effective Date: ______
Does the Applicant desire prior acts coverage? ☐ Yes ☐ No
If yes, submit a copy of expiring policy showing retroactive date.

25. Limits of Liability Desired (000s omitted):

☐ 250/500	☐ 100/300	☐ 1 Million/1 Million
☐ 300/300	☐ 500/1 Million	☐ Other: ______

Deductible desired:

☐ 2,500	☐ 5,000	☐ Other: ______
☐ 7,500	☐ 10,000	☐ Other: ______

26. Have any claims or suits been made during the past five years against the Applicant or any of its predecessors in business, or any of the past or present partners, directors, officers, solicitors or employees? ☐ Yes ☐ No
If yes, attach **Claim Data Sheet.**

27. Is the Applicant, after inquiry of each person proposed for insurance, aware of any circumstance, error, omission, or offense which may result in a claim being made against the Applicant or any of its predecessors in business, or any of the past or present partners, directors, officers, solicitors or employees? ☐ Yes ☐ No
If yes, attach an explanation.

28. Has any application for insurance, on behalf of the Applicant or any of its predecessors in business been declined, cancelled or renewal of such insurance been refused? ☐ Yes ☐ No
If yes, attach an explanation.

29. Has the Applicant or any person or employee of the Applicant proposed for insurance ever been subject to disciplinary action by any State Licensing Agency or other regulatory body? ☐ Yes ☐ No
If yes, attach an explanation.

30. Has the Applicant been involved in bankruptcy proceedings? ☐ Yes ☐ No
If yes, attach an explanation.

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The Applicant declares that any event or occurrence that happens prior to the effective date of coverage which may cause any statement to be untrue or incomplete will be reported in writing to the insurer's representative. Further, the Applicant declares that receipt of such report by the insurer's representative is a condition precedent to coverage.

I/we hereby declare that the above particulars and statements are true and that I/we have not omitted or suppressed or misstated any material facts and that at the present time, I/we have no reason to anticipate any claim being brought against me/us for any error or omission on the part of me/us or any proposed insured and, agree that this Application Form shall be the basis of any policy of insurance which may be issued by the company and shall be deemed a part thereof; one signed copy to be attached to the policy, if issued.

THE LIMITS OF LIABILITY STATED IN THIS POLICY INCLUDE THE COST OF CLAIMS EXPENSE AND MAY BE REDUCED OR EXHAUSTED BY SUCH COSTS AND IN SUCH EVENT THE COMPANY SHALL NOT BE LIABLE FOR THE COSTS OF CLAIMS EXPENSE OR FOR THE AMOUNT OF ANY JUDGMENT OR SETTLEMENT TO THE EXTENT THAT SUCH EXCEEDS THE LIMITS OF LIABILITY OF THE POLICY. IF THERE IS A DEDUCTIBLE AMOUNT SHOWN IN THE DECLARATIONS, CLAIMS EXPENSE COSTS INCURRED IN THE DEFENSE OF ANY CLAIM WILL BE APPLIED AGAINST THE DEDUCTIBLE AMOUNT.

The Applicant hereby authorizes the Company, by signing this application, to contact any prior insurer and obtain any details, or prior loss information, or obtain any other information from any other source, which the Company deems important in the underwriting of the insurance applied for by this application.

Arkansas Residents: Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance or statement of claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects such person to criminal and civil penalties.

It is agreed that the signature to this form does not bind the company or the Applicant to complete this insurance.

MUST BE SIGNED AND DATED BY OWNER, PARTNER OR SENIOR OFFICER OF THE AGENCY APPLYING FOR COVERAGE.

______________________________ ____________________

Authorized signature | Date

Typed or printed name: ____________________ Title: ____________________

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