

MID-ATLANTIC REGION Preferred Wholesale Partner



Innovation
Growth
Partners



A Strategic Specialty Partner for the Ironpeak Agent Network

As specialty risks grow more complex and standard markets continue to tighten, Ironpeak agents need specialty partners who deliver broad market access and efficient placement.

That's where **IGP Specialty** comes in.

We deliver:

- 30+ specialty underwriting programs
- Nationwide wholesale brokerage
- Contract binding authority
- \$1.6B+ in managed premium
- 40+ years of specialty insurance expertise

Mid-Atlantic Dedicated Relationship

To ensure a seamless partnership, Ironpeak is supported by a dedicated IGP Specialty relationship manager for the Mid-Atlantic region, available to assist with any questions related to our wholesale solutions:



Dave Perkins

Direct: (508) 848-4263 | Mobile: (508) 864-4446

dave.perkins@igpspecialty.com

Meet our Industry
Practice Leaders
on page 2.

Elevate Your Business with IGP Specialty
igpspecialty.com



Industry Practice Leaders

Ironpeak agents gain access to deep specialty expertise across the following practice areas, with dedicated IGP Specialty contacts supporting each vertical.

IRONPEAK™ MID-ATLANTIC REGION



CASUALTY | Wholesale casualty solutions for straightforward placements through complex, layered and emerging risks

Key Classes: Agriculture & Food • Allied Healthcare • Apartments/Habitational • Bars & Restaurants • Construction (Project & Practice) • Energy (Oil & Gas) • Environmental • Hotels/Motels • Life Sciences • LRO • Manufacturing/Distribution • Owner's Interest • Real Estate • Railroad Liability

CONTRACT BINDING | Fast quotes and streamlined placement through delegated underwriting authority

Key Classes: Apartments • Artisans • Contractors • Bars/Nightclubs • Churches • Distributors • Excess Liability • Hospitality • Lessor's Risk • Manufacturing • Restaurants • Roofers • Street & Road Contractors

GARAGE | Dedicated team of underwriters to deliver tailored garage quotes

Key Classes: Licensed Dealerships • Service & Repair Shops • Car Washes • Impound Lots • Tire Dealers • Vehicle Conversion Operations • Vehicle Storage Facilities

Travis Reynolds | Direct: (737) 236-5180 | Mobile: (469) 853-3299 | travis.reynolds@igpspecialty.com



PROPERTY | Tailored solutions for CAT and non-CAT exposures across schedules of all sizes

Key Classes: Commercial • Condominiums • Mixed-Use • Multi-Family/Apartments • Real Estate • Vacant Property • Hospitality & Entertainment • Hotels • Bars/Nightclubs

Pete Ewing | Mobile: (603) 203-0566 | peter.ewing@igpspecialty.com



ENVIRONMENTAL/ENERGY | Expert environmental and energy solutions for evolving risks across industries

Key Classes: Demolition and Debris Removal • Energy Contractors (Upstream, Midstream and Downstream) • Environmental Abatement and Remediation • Environmental Contractors • Recycling Centers • Transportation of Pollutants/HazMat

Brett Amick | Direct: (281) 243-5758 | Mobile: (214) 707-9621 | brett.amick@igpspecialty.com



OCEAN MARINE | Offering comprehensive coverage across a wide range of marine classes

Key Classes: Artisans • Boat Builders • Boat Dealers • Boat Rental/Clubs • Charter/Head Boats • Commercial Vessels • Crew-Jones Act and MEL • Dredging Contractors • Marinas • Marine Contractors • Ocean Cargo • Port Authorities • Shipyards • Stevedores • Terminals • Tour Boats • Wharfs • Yachts

Simone Sterck | Mobile: (985) 502-2800 | simone.sterck@igpspecialty.com



EXECUTIVE & PROFESSIONAL LIABILITY | Tailored solutions for financial, professional and management risks

Key Classes: Accountants • Architects & Engineers • Educational Institutions • Financial Institutions • Healthcare Organizations • Insurance Agents • Lawyers • Life Sciences • Real Estate Firms • Technology • Management Liability

Dave Perkins | Direct: (508) 848-4263 | Mobile: (508) 864-4446 | dave.perkins@igpspecialty.com



TRANSPORTATION | Solutions for fleets of all sizes, including distressed and hard-to-place risks

Key Classes: Local to Long-Haul Trucking • Physical Damage • Motor Truck Cargo • Non-Trucking Liability • Auto & General Liability

Nick Myers | Direct: (769) 777-4263 | Mobile: (601) 750-9510 | nick.myers@igpspecialty.com